



**Houston Gulf Coast Alarm Association**  
**Minutes of HGCAA Meeting & Luncheon 07-12/2018**  
ECD

Meeting called to order at 11:49 22 attendees

**2017-2018 HGCAA Officers / Directors:**

President – John Helweg	Membership Director – Dennis White
Vice President – Van Mayorga	Parliamentarian – Calvin Stewart
Secretary – Mary Edmonson	Education Director – Van Mayorga
Treasurer – Penny Mayorga	Editor – Steve Carr
Sergeant at Arms – Amanda Jackson	General / Regional Director – Dennis White

**Standard Business:**

Benediction/Pledge – led by Steve Carr & Calvin Stewart

Roll call of Officers – not in attendance: VP, Treasurer, Sgt at Arms– quorum met

Recognized associate members in attendance.

Recognized guests –Harris County Alarm Detail (Miller & Johnson & Tilley)

June Meeting Minutes – Motion made by Steve Carr, 2<sup>nd</sup> by Dennis White – motion carries

June Treasurers Report – motion made by Steve Carr, 2<sup>nd</sup> by Dennis White – motion carries

**Director’s Reports, Committee Reports, & Old Business/Discussion**

- John discussed DPS meeting and new appointees to board. Also went over reports distributed at DPS meeting. Will attach info to upcoming newsletter. John got letter from Ren Earl to present to all municipalities & counties referring to licenses that are required. It basically explains that sales people and installers are required to be licensed by State of Texas and that sales permits issued by the city are not enough to be able to sell in Texas.
- Texas Private Security.org like the FB page, invite your industry friends!

**New Business:** Elections coming up in September. Step outside your comfort zone and be a volunteer on the Board. We need some fresh, new ideas. Minimal time required on your half.

**Guest Speaker: Danny Cranford w/ ProVigil**

Live outdoor video monitoring (Car lots, Multi Family, community pools, etc)

Fielded 14MILLION events last month with 99% of it requiring no action

Address action in about 18 seconds with 2-3 minutes with full resolution

Flat Rate / Monthly Plan

Have service agreement for dealer to use with end user

In Pilot agreement with UCC

1<sup>st</sup> level monitoring in India, 2 central stations in India

**Raffles: Larger prize first except the PAC Fund:**

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|---|--|
| • \$25 Target (HGCAA) – Mitch Reitman               | \$25 Home Depot (HGCAA) – Mary Edmonson  |
| • \$25 Academy (HGCAA) – Tina Reiser                | \$25 Academy (HGCAA) – Officer Tilley    |
| • \$25 Chic Fil A (Southwest Dispatch) - Kelly Ryan | \$25 Academy (UCC) – Zeke Peinedo        |
| • \$25 Cash (El Dorado Ins.) - Fred Helweg          | \$25 Olive Garden (Tutor) – John Alimeke |
| • PAC \$95 \$47/\$48 – Dennis White                 |  |

Meeting Adjourned 1:15

Next Meeting August 2 @ Anixter (Tri-Ed) West on Mitchelldale