



**Houston Gulf Coast Alarm Association**  
**Minutes of HGCAA Meeting & Luncheon 06/14/2018**  
ADI - Pinemont

Meeting called to order at 11:46 30 attendees

**2017-2018 HGCAA Officers / Directors:**

President – John Helweg  
Vice President – Van Mayorga  
Secretary – Mary Edmonson  
Treasurer – Penny Mayorga  
Sergeant at Arms – Amanda Jackson

Membership Director – Dennis White  
Parliamentarian – Calvin Stewart  
Education Director – Van Mayorga  
Editor – Steve Carr  
General / Regional Director – Dennis White

**Standard Business:**

Benediction/Pledge – led by Van Mayorga & Calvin Stewart

Roll call of Officers – entire board present– quorum met

Recognized associate members in attendance. Matt Wilson, new branch manager for ADI Pinemont. Encouraged everyone to take some time to speak with the sales team while here.

Recognized guests –Harris County Alarm Detail (Miller & Johnson) & Joe Moreno DPS

May Meeting Minutes – Motion made by Steve Carr, 2<sup>nd</sup> by Dennis White – motion carries

May Treasurers Report – motion made by Steve Carr, 2<sup>nd</sup> by Van Mayorga – motion carries

**Director's Reports, Committee Reports, & Old Business/Discussion**

- Kelly Ryan discussed Sunset. Commission had meeting and we were represented by Brad Ship and Paul Rusch. DPS meeting was hijacked by automotive dealers regarding inspections. Brad and Paul did well. Final recommendations should be august. We don't want to lose Private Security Board to make them an advisory committee only. The Board basically is the gatekeepers for rules. If someone is not registered, the administrative rules don't apply to them, so we really don't want sales being deregulated. Commission also suggested techs be individually rather than with companies, so where that ends up is up in the air.

**New Business:** None

**Guest Speaker: Steven Beers – The Growth Coach Texas Gulf**

7 Blunders Managers make that hurt the business

**Raffles: Larger prize first except the PAC Fund:**

- |                                                     |                                         |
|-----------------------------------------------------|-----------------------------------------|
| • \$25 Amazon (HGCAA) – Penny Mayorga               | \$25 Pappas (HGCAA) – Officer Miller    |
| • \$25 Academy (HGCAA) – John Alimeke               | \$25 Home Depot (HGCAA) – Fred Helweg   |
| • \$25 Chic Fil A (Southwest Dispatch) - Steve Carr | \$25 Academy (UCC) – Amanda Jackson     |
| • PAC \$100 \$50/\$50 – Mary Edmonson               | \$25 Olive Garden (Tutor) – Tina Turner |

Meeting Adjourned 1:06

Next meeting is July 12, 2018 @ ECD