

# THURSDAY, AUGUST 8<sup>TH</sup>

**2019 EXPO** 

ON REVERSE SIDE

## **NEW & IMPROVED REASONS TO ATTEND AN ADI EXPO**

Take another look at the values offered at an ADI Expo - free of charge!







## **All Seminars are ADI Texas School Licensed** (TX CEU# Y00108)

Bring your Pocket Card License number to receive the credits

#### **Guest Speakers with Up-to-the-Minute Info**



Ask questions, get answers & learn from vendors & industry leading experts, thanks to ADI's strong partnerships.

#### **Come Hungry - Go Home with Goodies**



\$500 Free hearty hot lunch, breakfast, your favorite beverages, great giveaways & prizes, including a chance to win \$500!

#### **Earn CEU Credits Fast and Free**



Cover more requirements on the topics you need most in one-hour sessions - and we're adding more CEU classes!

#### **Discounted, No Hassle Parking!**



Visit the ADI Expo registration page for specific parking details at ADIGlobal.com/USExpos.

#### **Special Savings Opportunities** on Trusted Brands



New solutions and old favorites at prices that pump up your bottom line - don't miss these Expo-only specials!

#### **Learn More in Less Time**



Our one-hour seminar format makes the most of your valuable time.

### Visit or call your local ADI Branch for more information or to register

Hosting Branch - ADI Houston

Phone: 713.861.9418

Online: adiglobal.com/USExpos

### **EVENT LOCATION**

# **Hilton Houston North**

12400 Greenspoint Drive • Houston, TX 77060 281.875.2222

**Registration Opens** 7:15am

**Continental Breakfast** 7:30am - 9:00am

Free Buffet Lunch 12:00pm - 2:30pm

**Exhibits Open** 12:00pm - 6:00pm **Reception & Prizes** 4:30pm - 6:00pm

#### BE SURE TO VISIT ADI'S PREFERRED PARTNERS















































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#### 7:15am - 8:15am - Professional Ethics and the Security Industry - TBFAA & Dispatch Center / Kelly Ryan Room: GALILEO 1

Required annually by the Texas Private Security Administrative code, this training is open to all and is ideal for any security worker whose firm is licensed in Texas.

TX CEU# Y04078601

#### 10:15am - 11:15am - LG Electronics **Breaking Into the ProAV Market with Digital Signage** Room: GALILEO 1

Discover the primary drivers in the current digital signage industry. LG's commercial AV products can transform a space and solve your customers' problems. Get to know the innovative products and resources available as you enter this exciting market!

#### 2:30pm - 3:30pm - 2 Gig by Nortek Security & Control - Designing Home Automation Solutions Room: GALILEO 1

This course will demonstrate how to increase revenue by designing Home Automation (Z-Wave) solutions for customers. Students will gain a technical understanding of Z-Wave so they can better address their customer's home automation desires, needs and challenges.

#### 8:30am - 9:30am - Slayton Solutions **Getting Started with Fiber Optics - Engebretson** Room: GALILEO 2

Learn to sell intrusion systems in commercial settings. After completing this course, you will be able to explain how intrusion systems can be used in commercial applications and provide real world examples of intrusion systems in commercial applications.

### 8:30am - 9:30am - Hikvision Deep Learning in Video Surveillance

Deep learning is a type of machine learning where software performs tasks, such as recognizing speech, classifying images, detecting objects, and even describing content. See how deep

#### 10:15am - 11:15am - Qolsys The Power of Connectivity: IQ Panel Room: SALON C

This session will show you how to use the Qolsvs IQ Panel to increase your customer retention and reduce your overall job costs. Decrease truck rolls using advanced diagnostics, decrease equipment costs with built in cameras, glass break detectors and LTE & Wi-Fi communication that is built into the panel. This class will communicate what you need

to know about the future of security and the power of connectivity.

#### 11:00am - 12:00pm - Hanwha Techwin America IP Video 101

Room: GALILEO 2

Gain a basic knowledge of video technology and concepts such as IP vs analog, IP topology, and how it benefits video. We will also cover the path to migration, NVR and VMS systems and a WiseNet WAVE demo. Finish with an overview of cameras and their

#### NEW 2:30pm - 3:30pm - Honeywell Fire Wireless Detection, Effective Notification & Emergency **Communications Room: GALILEO 2**

New technology and legislation are creating opportunities for fire alarm dealers. Wireless detection, low frequency notification, smoke detection, and emergency communications are four methods that help you meet new codes, solve installation challenges, and save end users money.

# Room: SALON D

learning technologies exist in five Video Surveillance analytic tools

#### 2:30pm - 3:30pm - Vanco - An Introduction to HDMI Over IP and How to Implement in A/V **Distribution Systems Room: SALON C**

Learn the benefits of HDMI-over-IP compared to traditional HDMI distribution systems and when to apply them across residential and commercial applications. See examples of specific HDMI-over-IP hardware, a general overview of IP system controls, and general system requirements. ASLB CEU # 18-421

Change the landscape of your business and create RMR with the

easiest and most functional cloud-based Access Control system on the market. Offer convenient remote management and up-to-the-

#### 9:00am - 10:00am - Digital Watchdog Video Management Made Easy Room: SALON C

Discover the ease of installation, scalability & profitability of a managed video solution. See how simple it is to provide complete IP surveillance solutions including In-Camera Analytics. high resolution panoramic cameras, & high density network video recorders

#### 9:00am - 10:00am - Luxul (A Legrand Company) **Owning the Connected Home, from Infrastructure** to Streaming Music and Remote Management Room: GALILEO 1

Join Legrand AV for a fast paced session focused on money making opportunities in both new construction and retrofit. Get insights and installation tips to make money and save time in areas like structured wiring, networking, racks, HDMI cabling, cable termination and connections, mounting TV's and delivering audio solutions

#### 9:45am - 10:45am - Slavton Solutions 2000 Feet per hour: Using Media Adapters on Existing Cables - Engebretson Room: GALILEO 2

Master using existing AC power and old phone system lines. TV and camera coax, and more. Dave Engebretson, industry expert and SDM writer, demonstrates how to successfully test and utilize

existing cables with off-the-shelf media converters

#### 9:45am - 10:45am - Altronix Corp Power Over Ethernet: How Does it Work? Room: SALON D

This course will provide a basic understanding of Power over Ethernet (POE), how it works and various wiring methods for power and Data transmission as well as design techniques for PoE deployment to remote devices over different cabling

#### NEW 11:00am - 12:00pm - Kidde Life Safety Understand Enhanced Diagnostic Capabilities, New Detector Requirements and One-Man Walk Test Capabilities Room: SALON D

Discover a new, efficient way to facilitate diagnostics and programming by connecting control panels via the panel's internal wireless router or a cellular signal. Learn best practices and tools for the conversion of conventional panels to addressable.

#### 11:30am - 12:30pm - Trendnet Make the Right Choice: Network Switches for IP Security Applications Room: SALON C

Learn vital IP networking skills to properly implement network switches to achieve success with optimal bandwidth, Power over Ethernet, and network security. This class details the issues that determine switch component requirements and selection.

### 11:30am - 1:00pm - Axis Communications Cybersecurity Planning for the Long Term

With the increasing number of IP security devices, such as cameras, attached to our networks today, physical security and cybersecurity must now go hand-in-hand. Managing emerging threats and mitigating risk is a constant process. Expand your opportunities with Axis to include cyber maintenance as a possible revenue generator.

#### 3:45pm - 4:45pm - dormakaba **Wireless Access Control** Room: GALILEO 2

2:30pm - 3:30pm - ProDataKey

Room: SALON D

NEW

NEW

Find your RMR in the Access Control Cloud

minute advances you and your customers will appreciate

Learn how to incorporate winning wireless strategies for success. Understand the evolution of wireless, its growing presence in access control and the advantages and optimal applications.

# and Tools to Get You There Room: GALILEO 1

#### 3:45pm - 4:45pm - Sonos The Sound Platform for the Connected Home Room: SALON C

Learn more about Sonos and their Endorsed Partner Program, as well as what is possible with integrated solutions that include lighting and control

#### NEW 3:45pm - 4:45pm - Eaton

Low Frequency Sounder Requirements for Sleeping Room Applications Room: SALON D

At the completion of this course, attendees will understand and be able to communicate the National Fire Protection Association (NFPA) low frequency sounder codes - NFPA 72 for fire signals and NFPA 720 for Carbon Monoxide (CO) signals - as it relates to Sleeping Room applications Additionally, attendees will learn the different applications for sleeping rooms, solutions available, and elements of system design.

### 12:15pm - 1:15pm - DSC The Next Evolution in Intrusion

Room: SALON D

See ground-breaking intrusion solutions that provide scalability with smart home automation, wireless home security and 3rd party integration with some of the industry's leading access control and video devices. Learn how app-based simplifies and speeds



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