Houston Gulf Coast Alarm Association Minutes of HGCAA Meeting & Luncheon 11/8/2018

ADI - Pinemont

Meeting called to order at 11:45 28 attendees

2017-2018 HGCAA Officers / Directors:

President – Van Mayorga Vice President – John Helweg Secretary – Mary Edmonson Treasurer – Penny Mayorga Sergeant at Arms – Amanda Jackson Membership Director – Dennis White Parliamentarian – Calvin Stewart Education Director – Tina Turner Editor – Jennifer Lambert

General / Regional Director Nominee– Dennis White

Standard Business:

Benediction/Pledge – Benediction by Calvin Stewart Pledge by John Helweg Roll call of Officers – not in attendance: Editor– Quorum met based on paid membership Recognized associate members in attendance. Matt Wilson welcomed the group. Recognized guests – Eric Cooley, HCFMO

October Meeting Minutes – Motion made by Amanda Jackson, 2nd by Mike Molier – motion carries October Treasurers Report – motion made by Mary Edmonson, 2nd by Dennis White– motion carries

Director's Reports, Committee Reports, & Old Business/Discussion

Reminder about advertisements in newsletter. Bid email will go out soon with deadline.

RGV meeting on 1st. Holiday party 2nd week of Jan

Van had conference call with City of Houston Toya and Katherine. They are updating ordinance and some changes will be made. Trying to get them in for next month's meeting. Items discussed – making changes with state. Not going to issue panic permits on residential anymore. Will be \$50 total and will include panic. Penalties for false alarms will not be buried anymore. Bringing those charges into ordinance. Sounds like a cleanup of the ordinance.

Discussion on DIY and how we need to work with the city on recognizing the difference so that licensed alarm companies are not "punished" for false alarm numbers.

New Business: None Discussed

Guest Speaker: John Doyle w/Perennial Software

History of company – AlarmBiller all web based

Alarm Biller Pro Edition (eForms, Inventory, unlimited users, Time & Attendance, Sales Automation) and Forte is the credit card processor and Working on mobile app that's in Beta

Demo of customer facing and dealer portals

Raffles: Larger prize first except the PAC Fund:

• \$25 Amazon (HGCAA) – Mark Popkowsky

• \$25 Lowes (HGCAA) – Calvin Stewart

• \$25 Best Buy (Southwest) – Rus Van Sickle

• \$25 Academy (UCC) – Mike Molier

• \$25 Chili's (NMC) – Shay Webb

• PAC \$135 \$65/\$65 – Penny Mayorga

\$25 Academy (HGCAA) – Rick Strickland

\$25 Pappas (HGCAA) – Dennis White

\$25 Tile Sport (DMP) – Penny Mayorga

\$25 Home Depot (Tutor) – Debi Ulmer